

Despite their contributions, Asian immigrants and Asian Pacific Americans suffered social prejudice and economic, political, and institutional discrimination. They were excluded from churches, barber shops, and restaurants. They were forced to sit in the balconies of movie theaters and the back seats of buses. They attended segregated schools. They were even denied burial in white cemeteries; in one instance, a decorated Asian American soldier killed in action was refused burial in his hometown cemetery. Rather than receive equal treatment, Asians and Pacific Islanders were historically paid lower wages than their white counterparts, relegated to menial jobs, or forced to turn to businesses and industries in which competition with whites was minimized.

For more than 160 years, Asians were also denied citizenship by a law that prevented them from naturalizing, a law that remained in effect until 1952. Without citizenship, Asians could not vote, and thus could not seek remedies through the Tammany Halls or other political organizations like other immigrant groups. The legacy of this injustice is seen today in the relative lack of political influence and representation of Asian Americans at every level and in every branch of government.

Mr. President, as a member of the Energy Committee and governmental Affairs Committee, where I am Ranking Member on the International Security, Proliferation, and Federal Services Subcommittee, I have expressed my concern about the unfair and unwarranted negative impact this issue is having on the image of the Asian Pacific American community. We need to move quickly beyond the search for ethnic scapegoats. This is the lesson of the recent concern over national security leaks. We should not overreact.

Mr. President, I applaud President Clinton's executive order of June 7, 1999, to establish a commission to study and suggest ways to improve the quality of life for Asian Pacific Americans. President Clinton rightfully stated that many Asian Pacific Americans are underserved by federal programs. The order outlines steps to ensure that federal programs, especially those that gather data on health and social services, are responsible to Asian Pacific Americans needs. It's a step in the right direction and it may focus on some of the more compelling issues involving Asian Pacific Americans in terms of improving the quality of their lives.●

TRIBUTE TO WILLIAM B. GREENWOOD ON COMPLETION OF TERM AS PRESIDENT OF INDEPENDENT INSURANCE AGENTS OF AMERICA

● Mr. BUNNING. Mr. President, I rise today to commend a fellow Kentuckian and my friend, William B. Greenwood of Central City, who is completing his

highly successful term as president of the Independent Insurance Agents of America (IIAA)—the nation's largest insurance association—later this month in Las Vegas. Bill is president of C.A. Lawton Insurance, an independent insurance agency in Central City.

Bill's career as an independent insurance agent has been marked with outstanding contribution and dedication to his clients, community, IIAA, the Independent Insurance Agents of Kentucky, and his independent agent colleagues.

Bill began his service to his industry colleagues with the Independent Insurance Agents of Kentucky. He served as president of the State association in 1983, and was named its Insurer of the Year in 1986. He was Kentucky's representative to IIAA's national board of State directors for seven years beginning in 1985.

Bill also was very active with IIAA activities before moving into the organization's leadership structure. He was chairman of its communications and membership committees as well as chairman of the future one communications task force. Bill was elected to IIAA's executive committee in 1992 as an at-large member. Since that time, he has exhibited a spirit of tireless dedication to and genuine concern for his 300,000 independent agent colleagues around the country.

In addition to his outstanding work with IIAA and the Kentucky association, Bill also is involved with numerous Central City-area community activities. He is a past recipient of the Kentucky Chamber of Commerce Volunteer of the Year Award. He is on the boards of directors for the Leadership Kentucky Foundation, Kentucky Audubon Council Boy Scouts of America, and Central City, Main Street, Inc.

In the past, Bill served on the board of directors of the Muhlenberg Community Theatre, the Everly Brothers Foundation, and the Central City Main Street and Redy Downtown Development Corporation. Also, Bill is past president of the Central City Chamber of Commerce and the Central City Lions Club.

I laud Bill for leading the Independent Insurance Agents of America with distinction and strong leadership over the past year. Even though Bill will step aside as IIAA president soon, he will remain actively involved with the association because he is a concerned leader and wants to continue helping his colleagues build for the new millennium.●

THE COMMUNITY DEVELOPMENT AND VENTURE CAPITAL ACT OF 1999

● Mr. WELLSTONE. Mr. President, I speak today in support of the Community Development and Venture Capital Act of 1999 introduced today by Senator KERRY. I am proud to be an original cosponsor of this measure which, if enacted, will make a real difference in

the growth of small business, and the creation of quality jobs, in underdeveloped areas around the country.

I think the critical issue in communities which experience enduring poverty is job creation through promotion of business opportunities and entrepreneurship. This has been my experience when I have traveled to places like rural Appalachia, inner city Minneapolis or Chicago or the Iron Range in Minnesota. I also believe that an area can be made as pro-business as possible through tax policies and zoning ordinances, but at some point businesses simply need capital so that they can grow and create good jobs.

No business can grow without infusions of capital for equipment purchases, to conduct research, to expand capacity, or to build infrastructure. At some point all successful ventures outgrow incubation in the entrepreneur's garage or living room; additional staff must be hired and the complexity of managing supply and demand increases. Yet it is clear that throughout the country there are small business owners who are being starved of the capital necessary to take this step. They have viable businesses or ideas for businesses but cannot fully transform their aspirations into reality because of this financial roadblock.

Businesses can secure capital through loans, but there is a limit to the amount of debt that a business can safely carry and lenders are wary of businesses with low equity. Equity investment also differs from lending in that the equity investor acquires an ownership stake in the business. The fortunes of the investor rise and fall with the success of the venture. This means making an equity investment is riskier than making a loan, and it also means that the investor has a greater vested interest in promoting healthy growth. Investment of equity capital into an enterprise has a multiplier effect in that it allows the business owner to access necessary credit.

Traditional venture capital firms are not meeting the need for equity capital in disadvantaged communities. In addition, the Small Business Administration's Small Business Investment Companies program—with a few exceptions—has not reached into the most economically backward communities in the country. Such investments are risky in the best of circumstances, but they can and do succeed with adequate time and attention. These communities need patient investors who are willing to work closely with small business owners to realize a financial return over the long term. Often, the investments needed are smaller than those made by traditional sources.

There is no question that the lack of access to equity capital in disadvantaged areas around the country is a prime reason why those communities have been left behind by the historic economic expansion that the rest of the nation has enjoyed. But there are success stories in many states which I

believe that we can emulate and build on to allow distressed communities to reach their full potential.

Throughout America, organizations known as Community Development Venture Capital funds are making these kinds of equity investments in communities and are producing excellent results. CDVC funds make equity investments in small businesses for two purposes: to reap a financial return to the fund, and to generate a social benefit for the community through creation of well paying jobs. This "double bottom line" is what makes CDVC funds unique. There are around 40 CDVC funds currently operating throughout the country, in both rural and urban areas. These funds are demonstrating the success of socially conscious investment and entrepreneurial solutions to social and economic problems.

My own state of Minnesota is home to a good example of a seasoned, and successful CDVC fund: Northeast Ventures Corporation of Duluth. NEV serves a seven country rural area and focuses on creating good jobs in high value-added industries. NEV targets 50% of the jobs created through investments to women, and to low-income and structurally unemployed persons.

In 1990 a group of entrepreneurs approached Northeast Ventures about setting up a car wash equipment manufacturing facility in Tower, a town of 508 people, in one of the poorest parts of northeastern Minnesota. While NEV thought that the market opportunity was attractive, the company, called Powerain, had an incomplete business plan and lacked a Chief Operating Officer. NEV also felt that the business provided a good opportunity to create jobs and bring some economic vitality to an area that needed it badly.

Other assistance was needed before NEV could provide financing for the effort. Northeast worked closely with Powerain's founders to revise the business plan and identify a strong CEO candidate for the company. Northeast also invested \$200,000 in equity into the business.

NEV staff conducted the strategic planning sessions of Powerain and continue to be essential in developing the company's strategic plan. They assist in identifying the need for key personnel; recruit the necessary staff; and are integral in qualifying the short list of candidates. Over a multi-year period, NEV has talked daily with the Powerain CEO regarding subjects as diverse as sales, distributor relationships and the financial structure of loans. Over an eight year period, NEV has assisted Powerain in all subsequent rounds of financing totaling \$826,932.

Powerain had a record sales year in 1998 and is expecting another record year in 1999. The company currently employs 20 full-time people, and expects to increase that number significantly in the future. The company provides ongoing training to its staff and entry level positions begin at \$8 an

hour—with full benefits. Most employees earn well in excess of \$10 per hour.

The Community Development and Venture Capital Act of 1999 is designed to build on the successful CDVC model by promoting equity investment in economically distressed communities. The first title of this legislation would create the New Market Venture Capital Companies Program, a new program within SBA that will fund at least ten venture capital companies dedicated to new markets—low- and moderate-income communities. \$15 million in annual appropriations would support a \$100 million program level for SBA-guaranteed debentures, and \$30 million in matching technical assistance grants.

Title II of the bill basically consists of legislation I introduced last year, and again this year, entitled the Community Development Venture Capital Assistance Act. Last year, the Senate passed this legislation as part of a SBA technical amendments bill. This title is intended to build the capacity of the existing CDVC industry through technical assistance and SBA grants to colleges, universities, and other firms or organizations—public or private—to create and operate training programs, intern programs, a national conference, and academic research and study dealing with community development venture capital.

Title III would build on the BusinessLINC grant program which is a public-private partnership that the SBA and Department of Treasury launched last June. It encourages larger businesses to mentor smaller businesses, promoting the viability of small businesses located in disadvantaged areas.

I think this legislation speaks to the heart of reversing persistent poverty in America by promoting entrepreneurship, and encouraging responsible equity investment. The small business growth sparked by this legislation would in turn create jobs and wealth in those communities which have heretofore been overlooked. It is an absolutely essential addition to the SBA's current program offerings and I urge my colleagues to support it. •

HISPANIC HERITAGE MONTH

• Mr. MCCAIN. Mr. President, as Co-Chair of the Senate Republican Task Force on Hispanic Affairs, I am pleased to note Hispanic Heritage month which began on September 15. During the month, we will focus on the vibrant Hispanic community that has made tremendous contributions to our nation and to my state of Arizona for many generations.

Projected to soon be the country's largest minority, this colorful and proud community is incredibly rich in culture and diverse in backgrounds. All too often, the various groups that make up "Hispanics" are lumped together and some forget the dynamic differences between Mexicans and

Puerto Ricans, or Salvadorans and Chileans, for example. But when Hispanics come together—tied by social and cultural similarities—they form a powerful group to whom we must listen.

Much has been said lately about the Hispanics' burgeoning economic and political power. This group's contribution to the economy is significant. Their buying power has increased at an annual rate of 5.5 percent, far outdistancing inflation. This has resulted in an explosion of Hispanic advertising dollars. According to Hispanic Business Magazine, from 1997 to 1998, ad budgets targeting the Hispanic market jumped 21 percent to \$1.71 billion. And study after study indicate that Hispanic businesses are the fastest growing segment of the small business community.

Politically, Hispanics are becoming a great force. They are voting in ever-larger numbers, projected as high as 5.5 million in the 2000 elections, up from 4.2 million in 1992. Currently, however, only one in every 20 votes is cast by a Hispanic, even though one in nine Americans is Hispanic. Unfortunately, low voter turnout, because of political cynicism, is a trend that is not only affecting the Hispanic community.

It is important that the political voice of Hispanics is not drowned out by money from special interests. When I look down the list of soft money donors to both political parties, I see corporate giants; I see large labor unions; I see the Fortune 500. I don't see the name of my friend Victor Flores, who started a small bakery in the town of Guadalupe, Arizona, and labored hard for years to feed the community and support his family. I don't see Victor's name or, frankly, the majority of Americans who deserve the attention, access and priority representation that only a select few can afford under today's corrupt campaign finance system. I will continue to fight for campaign finance reform, because without it, we will not achieve the other reforms that have a direct bearing on better quality of life for Hispanic Americans and all who make up the great American tapestry.

In today's global economy, education is essential for success. If the Hispanic high school dropout rate remains stubbornly high, resulting in a lack of needed job skills for the 21st century, income gaps will grow and our poverty rates will rise. This is bad for America. We must work harder on these issues.

Knowledge of English is as important as education in order to succeed. However, I will consistently oppose positions that are divisive, such as "English-Only" laws. There is no need to abandon the language of your birth to learn the language of your future. Hispanics should use and cherish both.

Finally, I wish to recognize the outstanding contributions Americans of Hispanic descent have made to our national defense. In 1997, I was pleased to successfully co-sponsor legislation to